



*Kirsten's™
Boutique*

Robert Houchin, President
HOUCHIN CONSTRUCTION
71 Commercial Boulevard
Naples Fl 33942

May 5, 1994

Dear Bob,

This letter is to show our appreciation for the extraordinary efforts of the entire Houchin staff and subcontractors in the construction of our store at Waterside Shops, Pelican Bay, Naples Florida.

In the design stage it was our objective to create first a store front different enough to capture the attention of all shoppers strolling the Mall. A front that would be different enough to enable us to compete with Sachs 5th Av Jacobsen's, Victoria's Secret, The Gap, Express etc.

The interior that we wanted was supposed to create interest in the mind of the shopper, enough for them to spend time in our store and for them to return again and again. As of this date, I can report that this concept appears to have been well received, indeed above our expectations and projections. Comments from shoppers about our store are way beyond our expectations.

We realise that the design of our store clearly was very different. Even though comprehensive working drawings were produced the interpretation of the drawings at the practical level was critical to the success of the project.

We gladly acknowledge that we are indeed fortunate to have had HOUCHIN CONSTRUCTION invest the time, the care, the interest and particularly the expertise to complete an unusual project on time and on budget.

Our award from the local chapter of The American Institute of Architects for Design is one that we willingly share with you, without your attention to detail it would not have been successful.

Sincerely,

John E. James
Kirsten James
John E. James and Kirsten James
KIRSTEN DESIGNS, INC.

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